



TECHNOLOGY SOLUTIONS

“Eurocal Group delivers high-end solutions without the high-end price. Their blended software delivery model helped us build and refine our social media services with ease. They integrated very well with our local development team.”

Founder & CTO

Whether you are an entrepreneur, an early-stage technology company or a mature multinational organization - who depend on software development—delayed release dates, dropped features, defective code or cost overruns can stand in the way of your success. Today’s globally competitive marketplace demands that companies are run smart and lean. The recent economic downturn only reinforced the need for companies to re-evaluate their technology sourcing strategies to meet their core challenges – reduce cost, increase quality, accelerate time-to-market, capture new markets and speed up revenue generation. Today, as competition and cost for engineers heats up—startups are facing stiff competition for top class developers.

Eurocal Group Benefits

Silicon Valley-based Eurocal Group leverages a highly-effective blended on-shore/offshore technology services delivery model, combining U.S.-based technology experts, systems architects, business analysts, project managers and customer service with a unique technology partner program of world-class IT and software development centers located in major technology hubs in Poland.

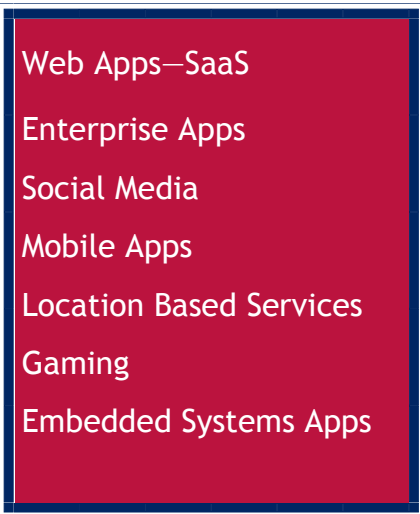
Over the last five years we have delivered benefits to clients in California and in Europe, with 100% satisfaction. Without exception, our clients have enjoyed on-time and within-budget project delivery. Our engagements have been based on both a fixed price and time & materials basis.

The Eurocal Group Advantage

Local Knowledge and Expertise. Eurocal Group knows software development. Our U.S. -based and highly experienced technology experts, analysts and PMI-certified project managers provide guidance, planning and execution from **business and requirements analysis, system architecture and design** through the whole **software development lifecycle**. We work seamlessly with our client teams and European development centers to ensure our client’s success.

Partner Program. Eurocal Group knows software development in Poland. We have built a world-class network of prequalified and pre-engaged Polish, technology partners, highly experienced in offshore software development and delivery. Our community of development centers has a broad range of skills and capacity in all the latest technologies suitable for **web apps, custom enterprise apps, social media, mobile, location-based services gaming and embedded systems apps**. Each technology partner is rigorously evaluated on a case by case basis and invited to partner with the Eurocal Group for US client project delivery.

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Some of our clients....



Why Poland?

- ◆ World-Class Engineers
- ◆ Top Notch Development Centers
- ◆ Low Cost
- ◆ Low Turnover Rates
- ◆ English Language Skills
- ◆ Innovative Mindset
- ◆ Cultural Compatibility
- ◆ IP Protection & Security

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Mature Methodology. Eurocal Group's development process has a complete set of internal controls and well established Software Development Lifecycle methodologies to minimize risk and maximize returns. Our exact approach is tailored to meet each client's needs and capacities, generally following an Agile methodology with regular releases of working software.

"On Demand" Project Teams. Eurocal Group can rapidly assemble project teams—typically in 2 weeks- and can scale them up or down quickly to meet specific project requirements and timelines.

Team Stability and Certainty. Our technology partners' employee turnover rate has averaged less than 5% a year—in contrast to rates of 25-40% in other popular offshore locations.

Breadth of Skill Sets. Our partners give our clients access to nearly 500 engineers and continues to grow as we add qualified development centers. Eurocal Group's technology solutions can deliver results across virtually every platform and environment.

Peace of Mind. Eurocal Group and our partners understand, value and protect your IP. As a European Union member our Polish providers abide by strict E.U. IP protection laws and have a unique combination of creativity, innovation, communication and a problem-solving mindset.

Partner Program. Since 2007 we have worked with development centers in Poland. Each technology partner is evaluated on a case by case basis using the following standardized criteria:

- Past successes (references and case studies)
- Skill sets
- Capacity
- Strength of management and years in business
- Attrition rates
- English language skills
- Financial strength
- Best practices
- Security (IP and physical)
- Work environment
- Accreditations & certifications

Eurocal Group conducts site visits, checks references and performs thorough and ongoing due diligence to ensure that each technology partner meets the integrity, quality and stability that our clients expect.



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Eurocal Group and our partners offer a broad range of technologies, including.....

Operating Systems	Platforms	Databases	Languages & Environment	Applications	Protocols & Networks	Mobile
QNX	Windows	MS SQL	.NET	SAP	ATM	Android
Linux	Linux	mySQL	(C#, VB, ASP)	Oracle	Bluetooth	iOS
Windows 7	Apache	Oracle	C/C++	Sage	Diffserv	Windows
XP	Unix	ODBC	JAVA/J2EE/J2ME	Infor	E-1	Symbian
Vista	BREW	<i>Others</i>	JavaScript	Silverlight	Ethernet	DECT
CE			Delphi	<i>Others</i>	ISDN	GPRS
NT			PHP		MPLS	GSM
Mac OS X			Perl		PHD	SMS
			IBM/Lotus Notes		SDH	MMS
			ABAP		STM1	UMTS
			HTML/XHTML		TCP/IP	<i>Others</i>
			CSS		VoIP	
			Ajax		WLAN	
			ASP		GSM	
			WAP			
			XMPP			
			PHP			
			HTML/XHTML			
			<i>Others</i>			

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Areas of Expertise

- Web Services
- Custom Enterprise Applications
- Social Media
- Mobile
- Location Based Apps
- Gaming